

PUBLIC EXPOSE PT LATINUSA, Tbk.

Jakarta, March 31, 2022

Agenda

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Performance Year 2021



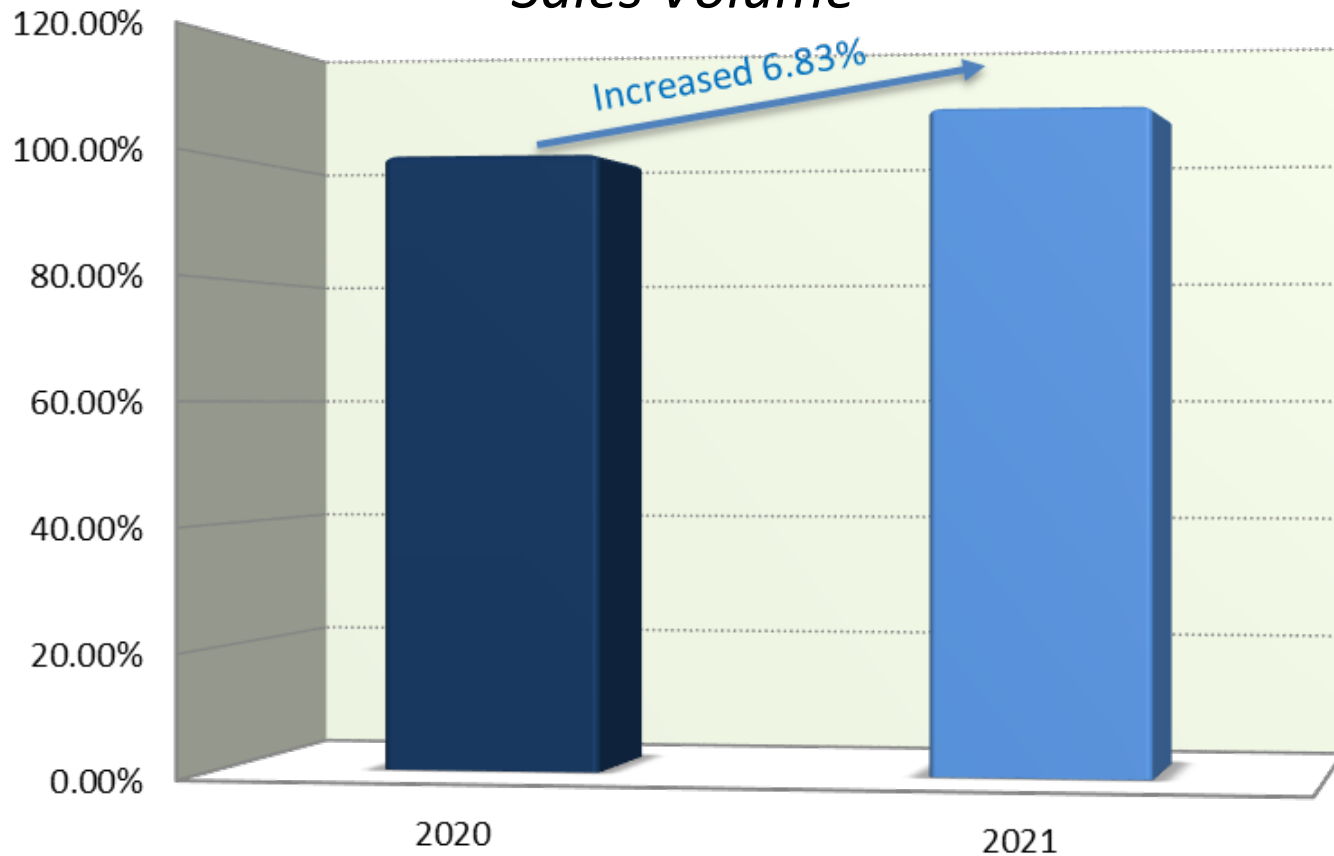
PT LATINUSA, Tbk.



NIPPON STEEL

Performance Year 2021

Sales Volume



	2020	2021
■ Sales Volume [%]	100.00%	106.83%

Source: Company Data



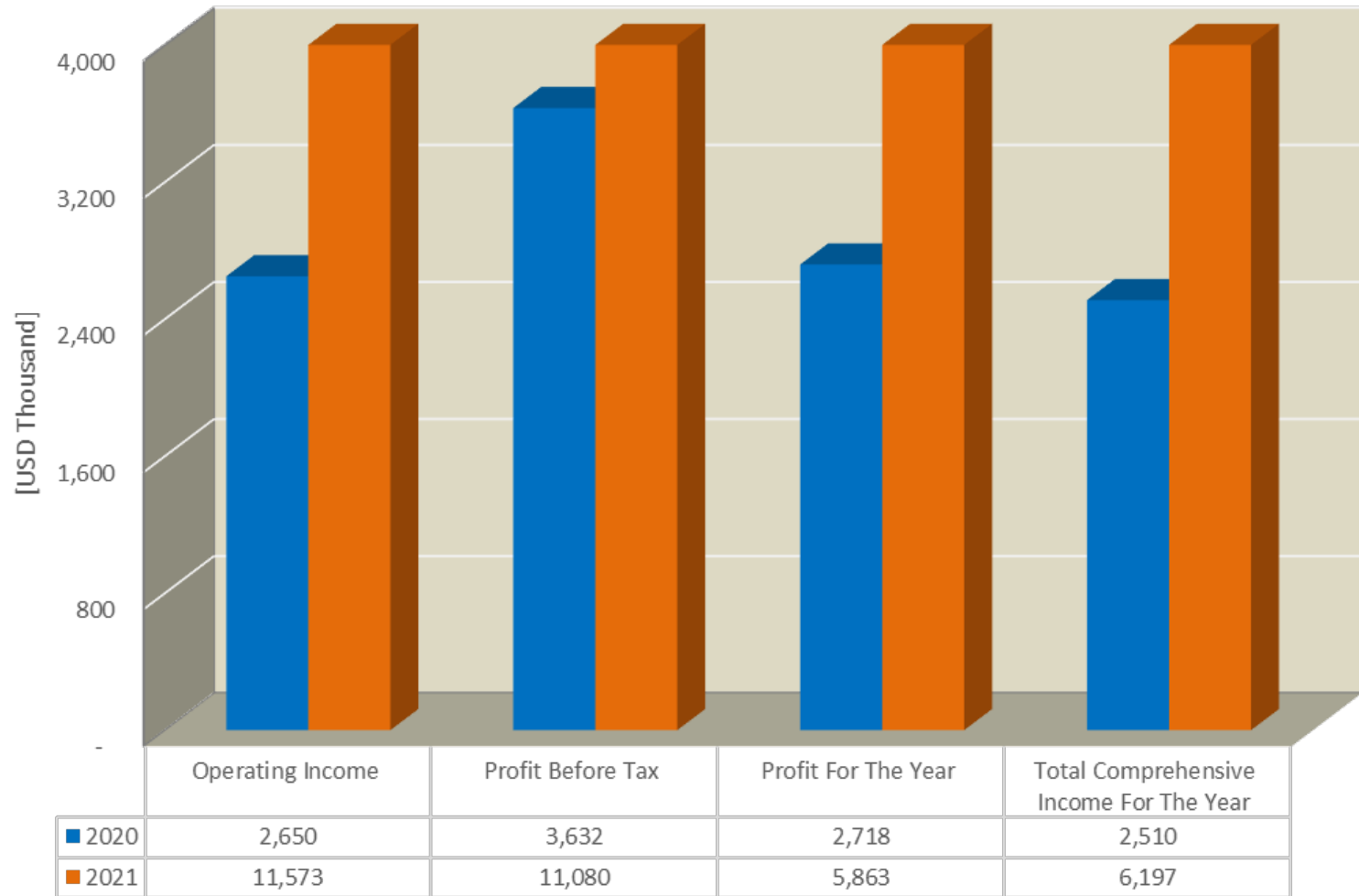
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Performance Year 2021

Corporate Earnings Year 2021



Source: Company Data



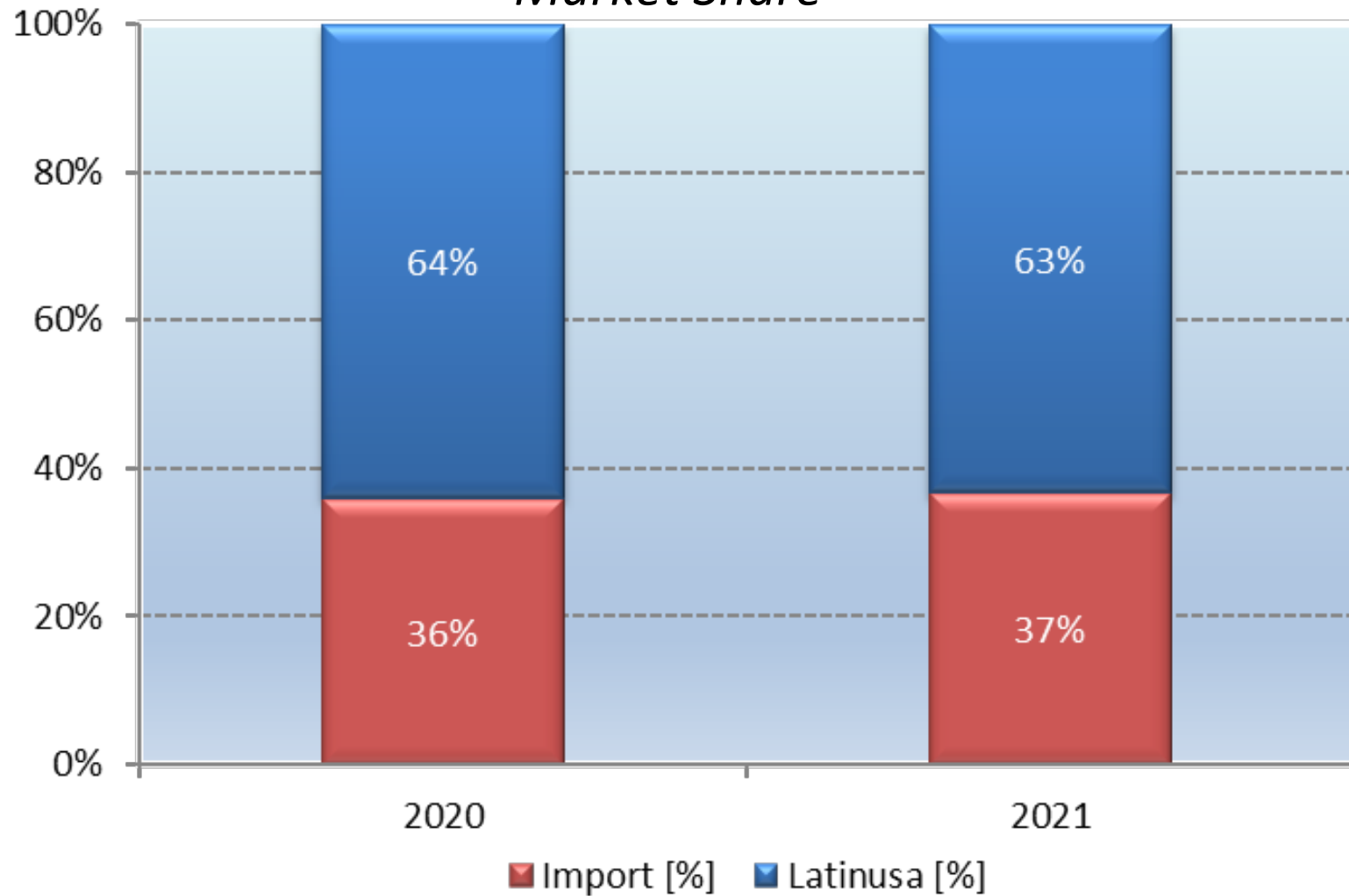
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Performance Year 2021

Market Share



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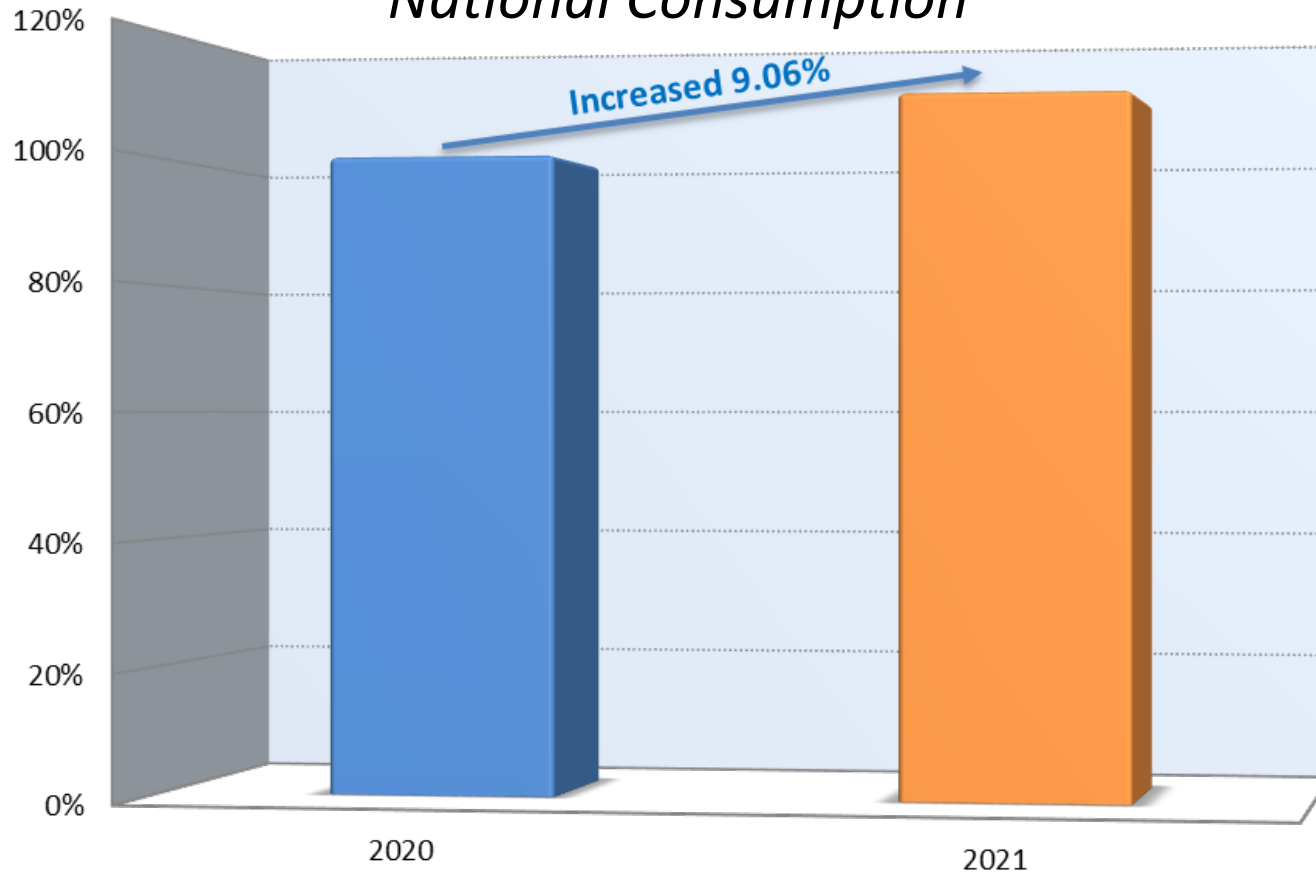
Source: Company Data



NIPPON STEEL

Performance Year 2021

National Consumption

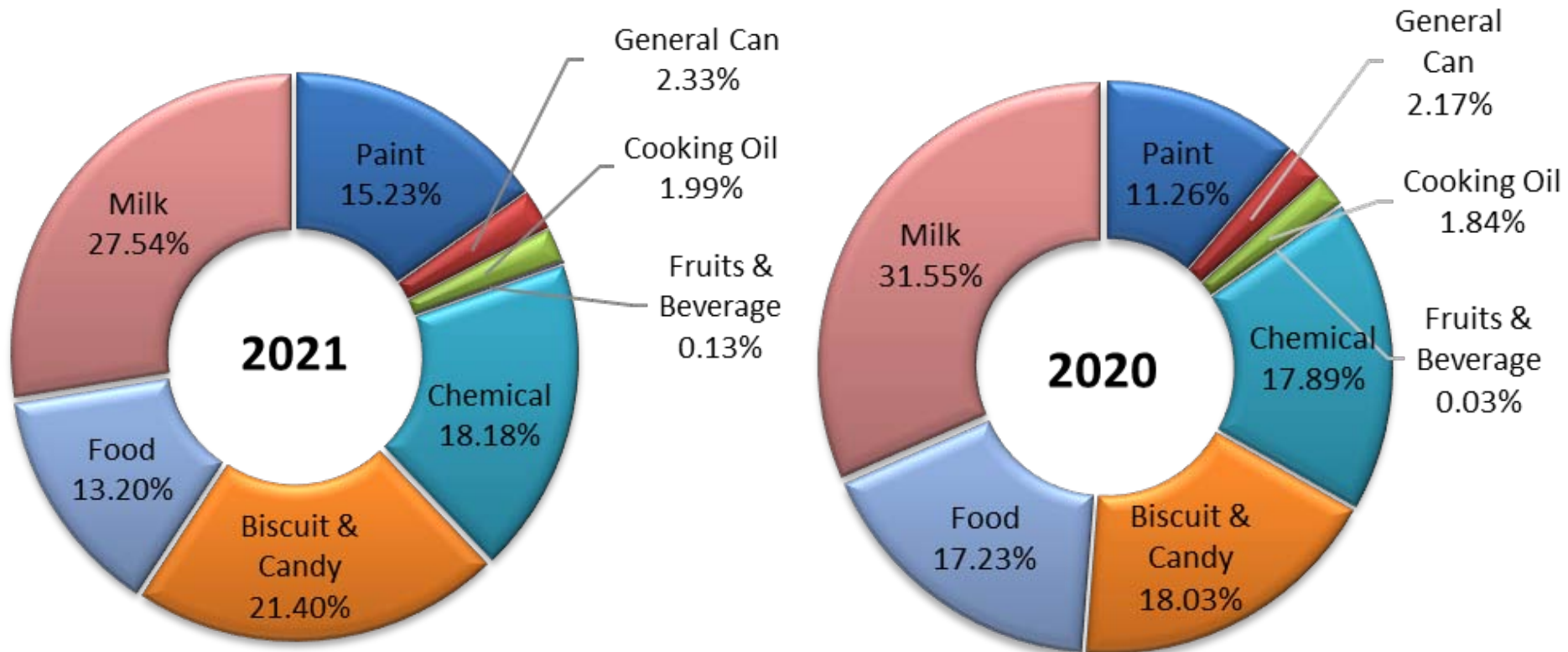


	2020	2021
■ National Consumption [%]	100%	109.06%



Performance Year 2021

Market Segmentation



Source: Company Data



PT LATINUSA, Tbk.



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Performance Year 2021

Balance Sheet Summary

(In US Dollars)

Description	31 December 2021 (a)	31 December 2020 (b)	Increase/ (Decrease) (%) (a-b)/(b)
Cash and Cash Equivalents	27,822,257	14,858,890	87.24
Inventories	45,555,232	27,359,119	66.51
Other Current Assets	86,159,621	56,916,502	51.38
Fixed Assets	27,413,114	27,361,708	0.19
Other Non-Current Assets	803,710	5,428,889	(85.20)
Total Assets	187,753,934	131,925,108	42.32
Short-Term Loans	71,469,374	54,069,564	32.18
Other Current Liabilities	59,310,735	26,390,422	124.74
Non-Current Liabilities	2,391,329	3,080,044	(22.36)
Total Liabilities	133,171,438	83,540,030	59.41
Total Equity	54,582,496	48,385,078	12.81
Total Liabilities and Equity	187,753,934	131,925,108	42.32

Source: Company Data



PT LATINUSA, Tbk.



NIPPON STEEL

Performance Year 2021

Profit (Loss) Statement Summary

(In US Dollars)

Description	2021 (a)	2020 (b)	Increase/ (Decrease) (%) (a-b)/(b)
Sales	210,736,463	144,729,810	45.61
Cost of Goods Sold	(191,416,428)	(134,948,618)	41.84
Gross Profit	19,320,035	9,781,192	97.52
Operating Expenses	(7,746,772)	(7,131,277)	8.63
Operating Income	11,573,263	2,649,915	336.74
Other (Expenses)/Income	(493,603)	981,722	(150.28)
Profit Before Tax	11,079,660	3,631,637	205.09
Tax Expense	(5,216,837)	(913,560)	471.04
Profit For The Year	5,862,823	2,718,077	115.70
Total Other Comprehensive Income/(expense)	334,595	(207,670)	261.12
Total Comprehensive Income For The Year	6,197,418	2,510,407	146.87

Source: Company Data



THANK YOU