

PUBLIC EXPOSE PT LATINUSA, Tbk.

Jakarta, August 6, 2020



PT LATINUSA, Tbk.

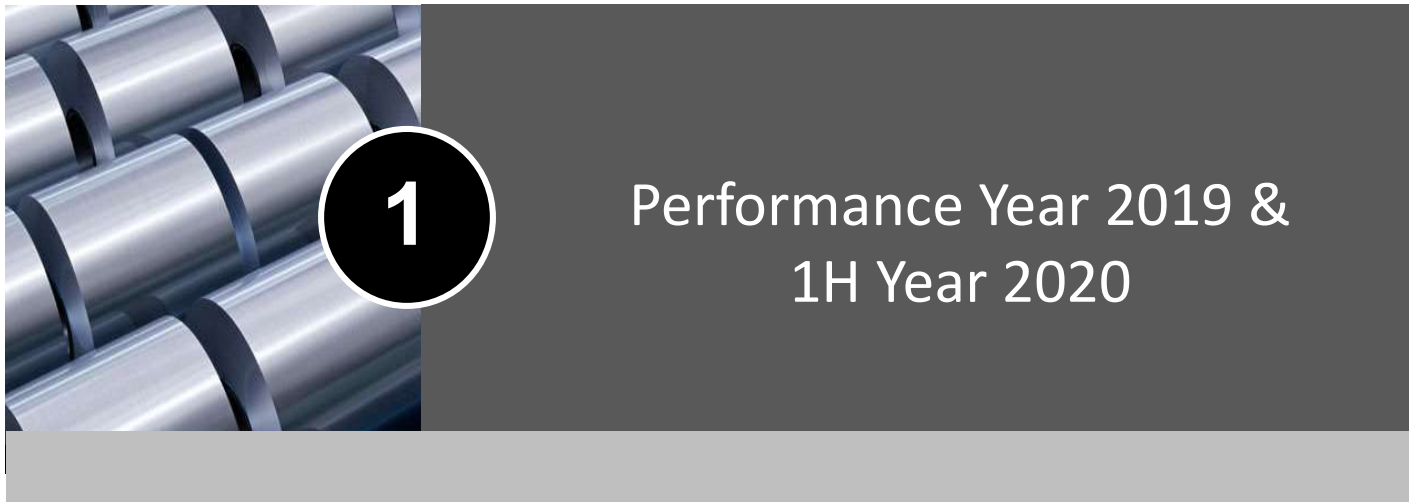


NIPPON STEEL

Agenda

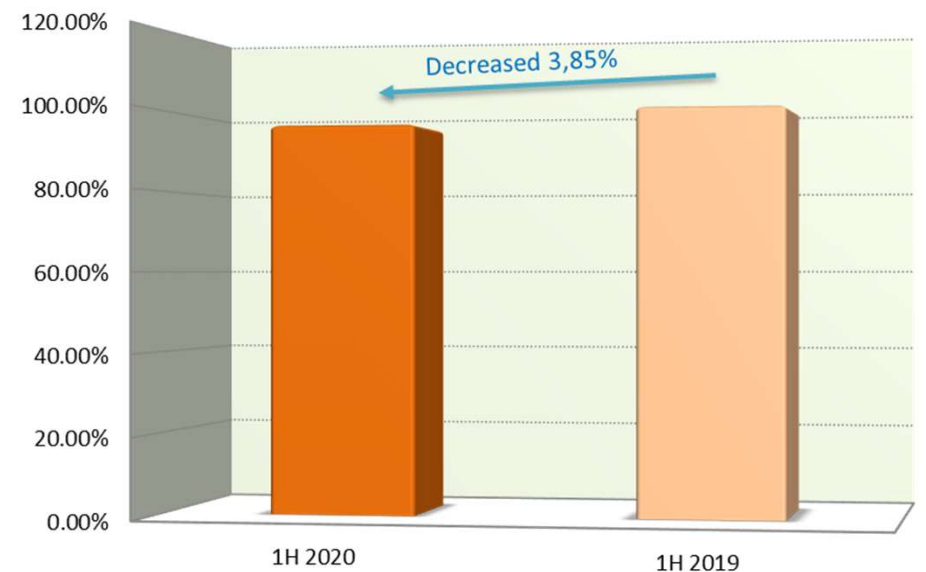
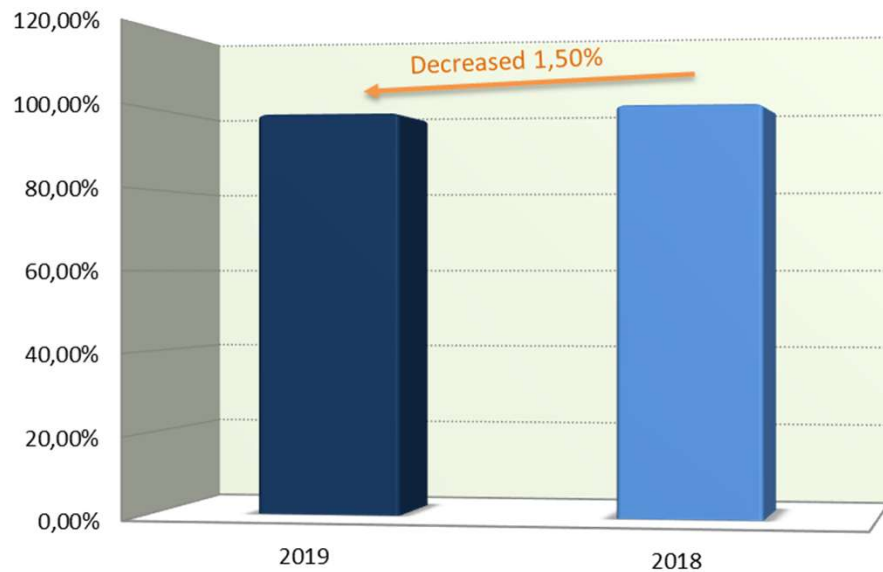
No.	Contents	Slide
1.	Performance Year 2019 & Semester 1 Year 2020	3 – 13





Performance Year 2019 & 1H Year 2020

Sales Volume



	2019	2018
■ Sales Volume [%]	98,50%	100,00%

	1H 2020	1H 2019
■ Sales Volume [%]	96.15%	100.00%

Source: Company Data



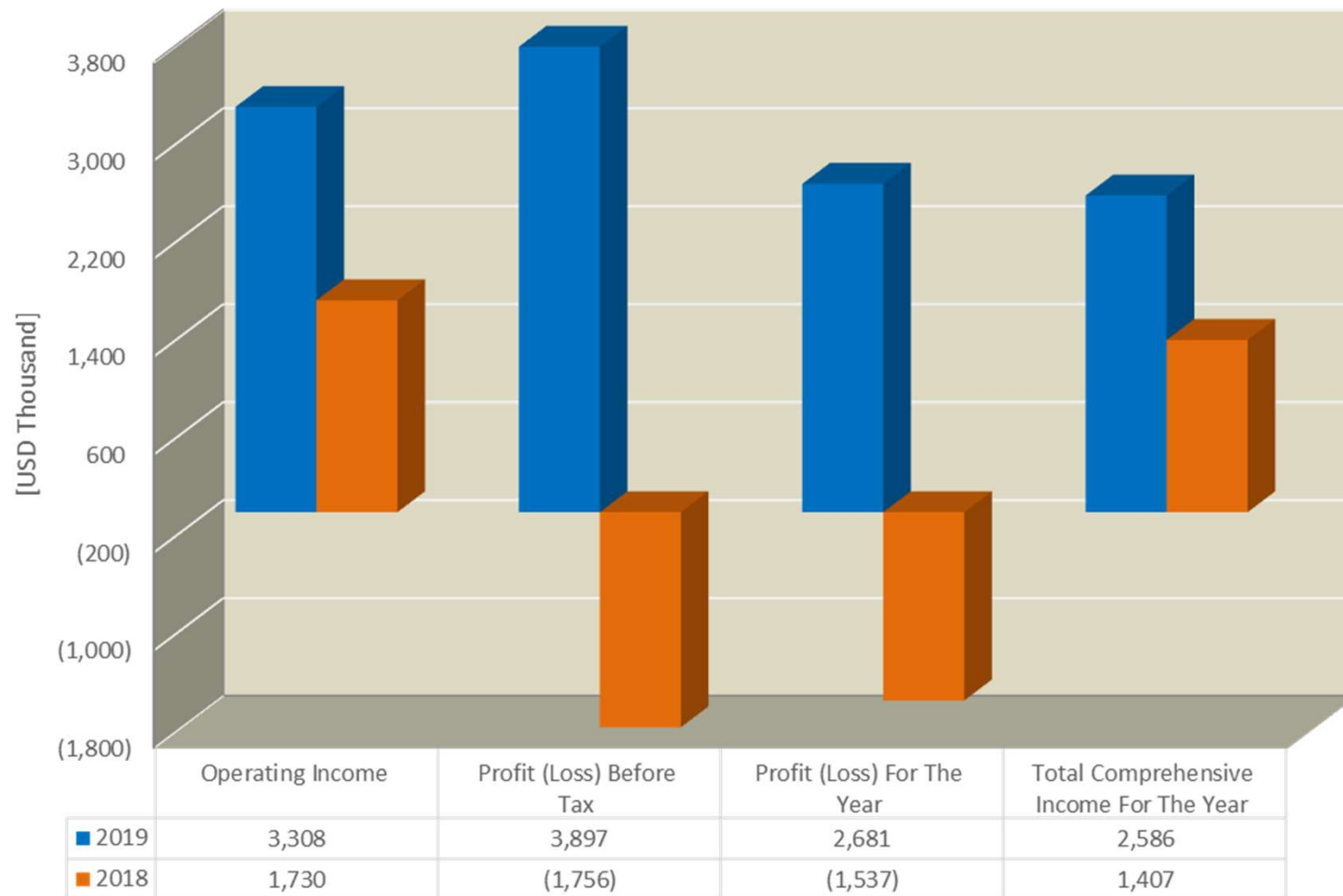
PT LATINUSA, Tbk.



NIPPON STEEL

Performance Year 2019

Corporate Earnings Year 2019



Source: Company Data



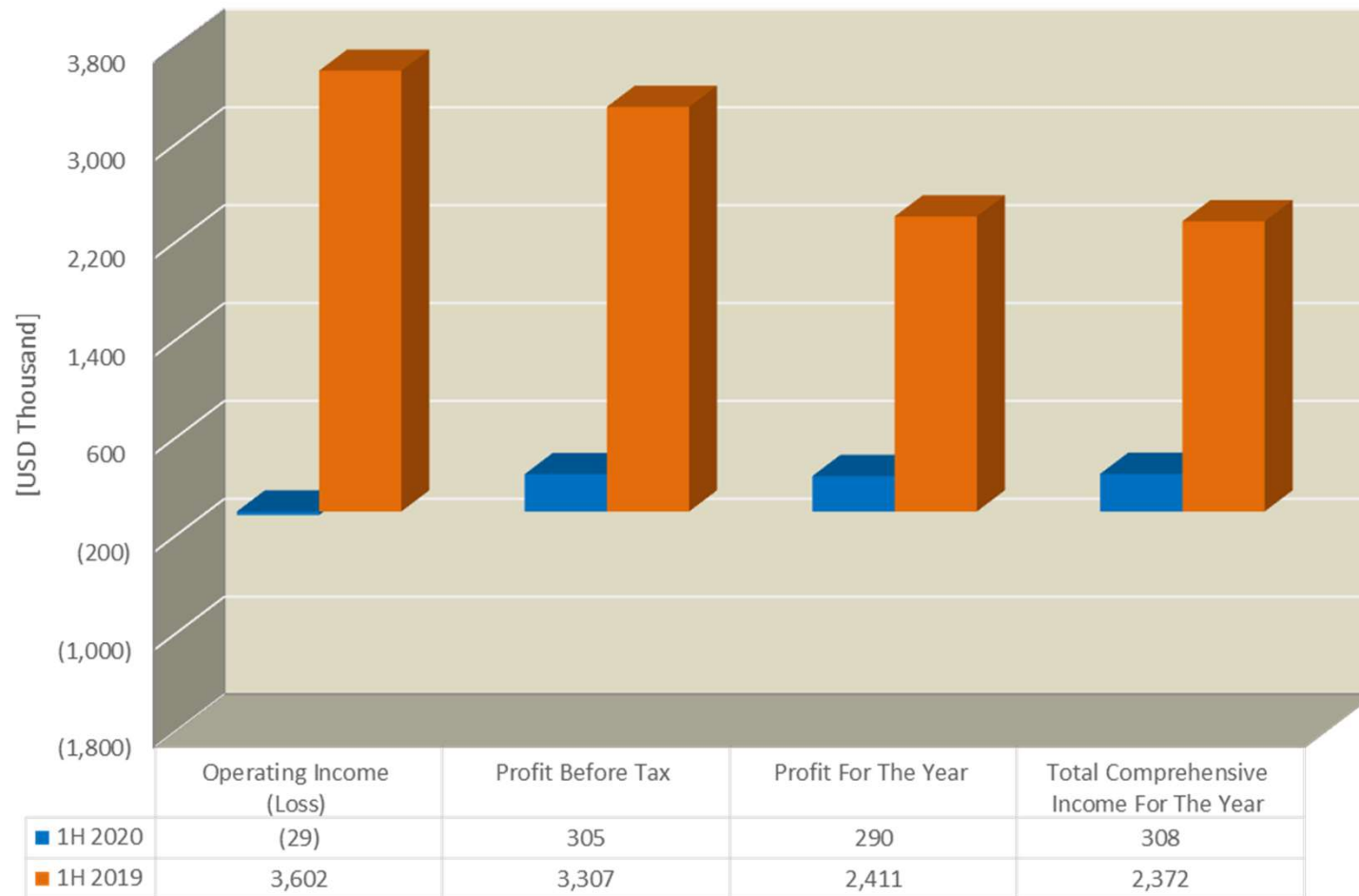
PT LATINUSA, Tbk.



NIPPON STEEL

Performance 1H Year 2020

Corporate Earnings 1H Year 2020



Source: Company Data



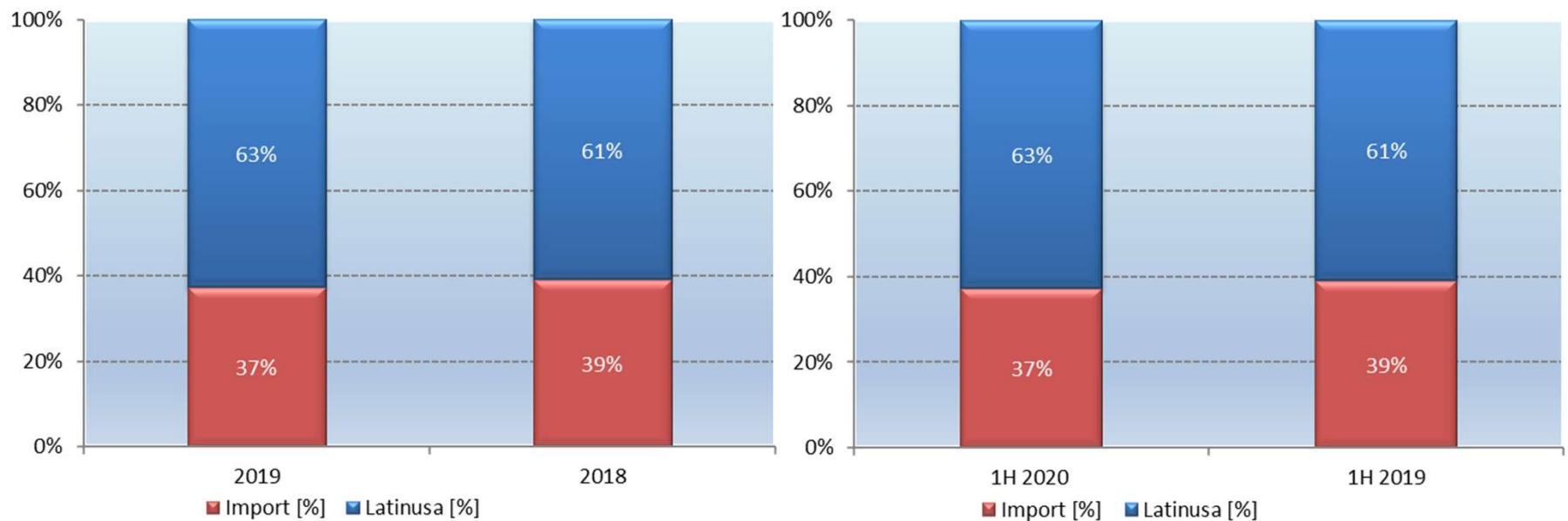
PT LATINUSA, Tbk.



NIPPON STEEL

Performance Year 2019 & 1H Year 2020

Market Share



Source: Company Data



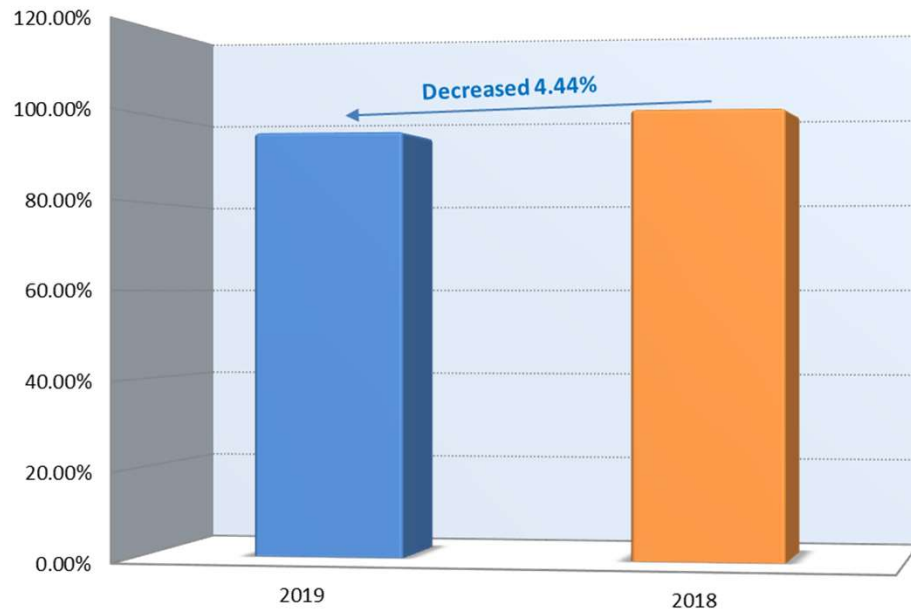
PT LATINUSA, Tbk.



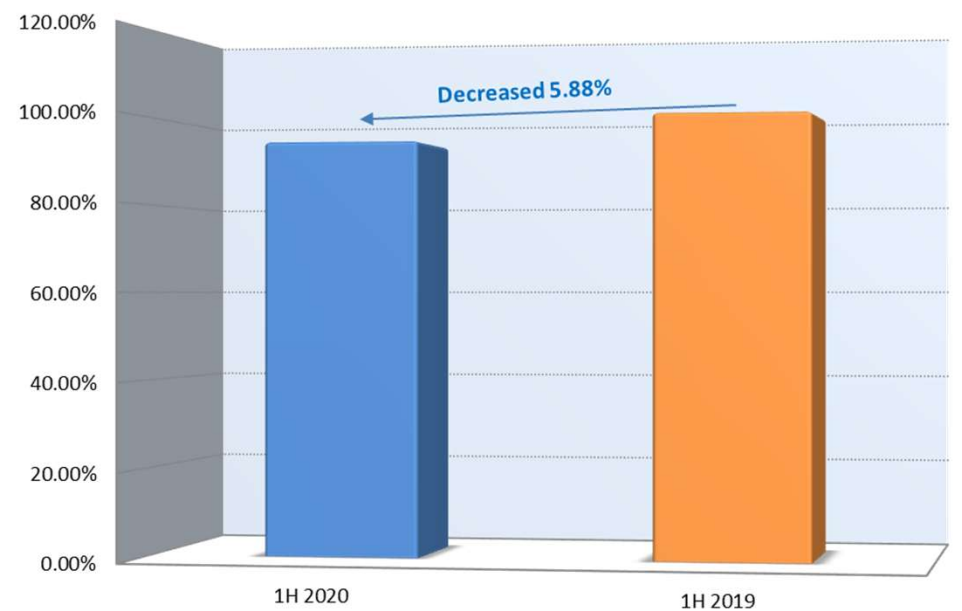
NIPPON STEEL

Performance Year 2019 & 1H Year 2020

National Consumption



	2019	2018
total [ton]	95.56%	100%



	1H 2020	1H 2019
total [ton]	94.12%	100%

Source: Company Data



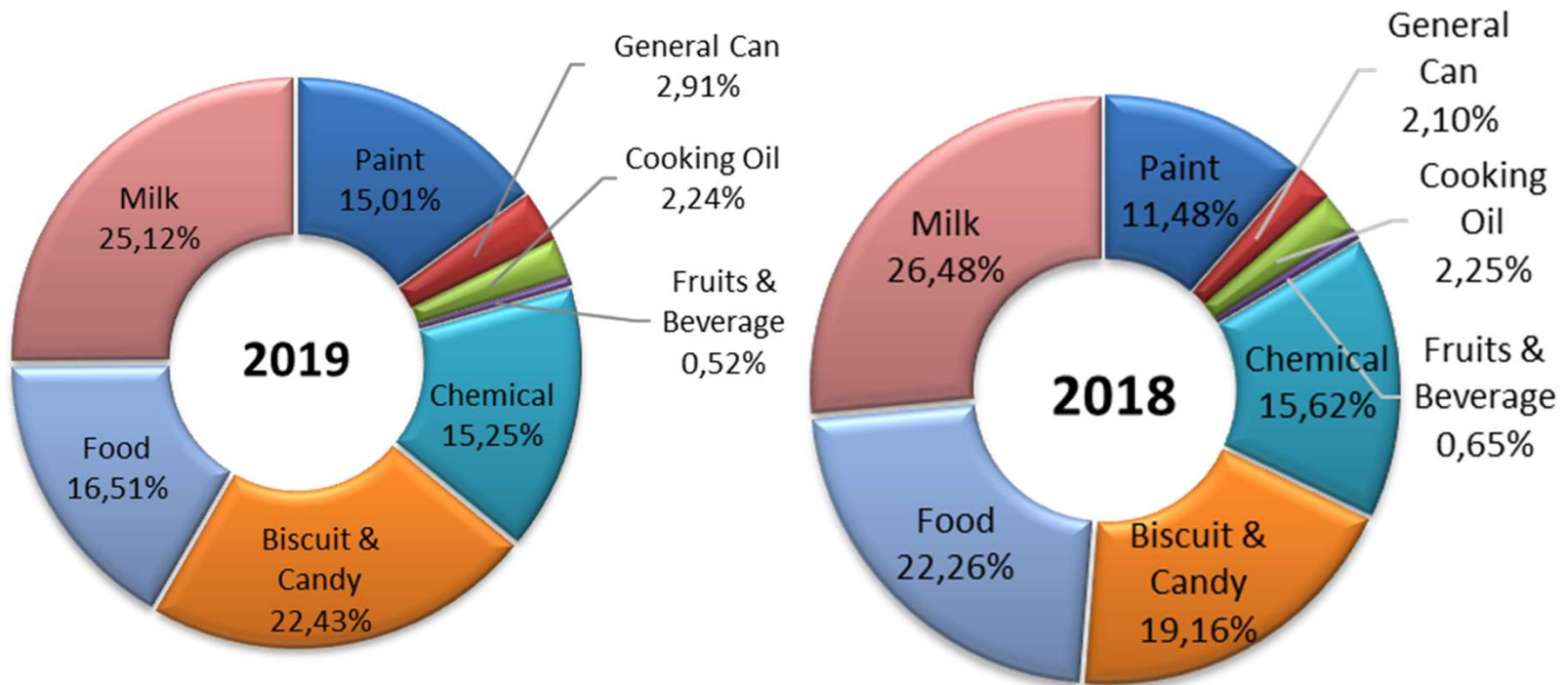
PT LATINUSA, Tbk.



NIPPON STEEL

Performance Year 2019

Market Segmentation



Source: Company Data



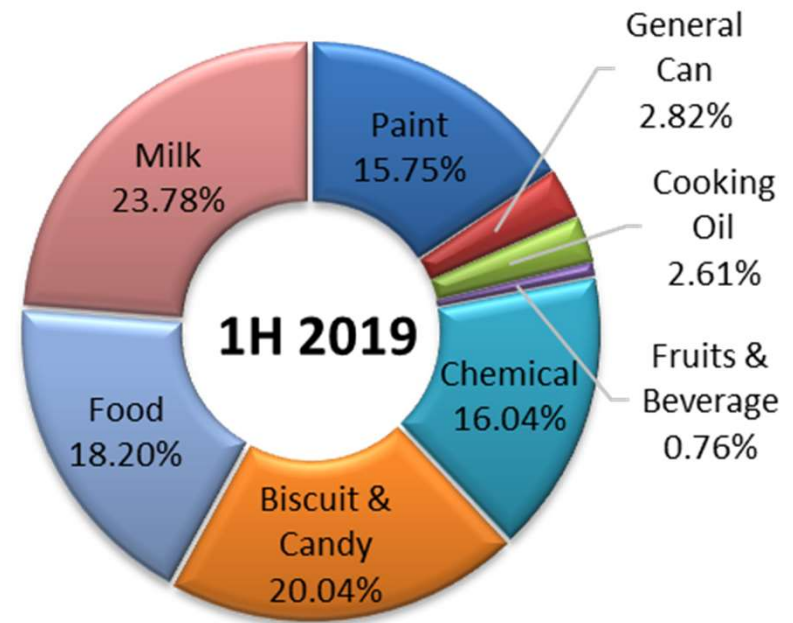
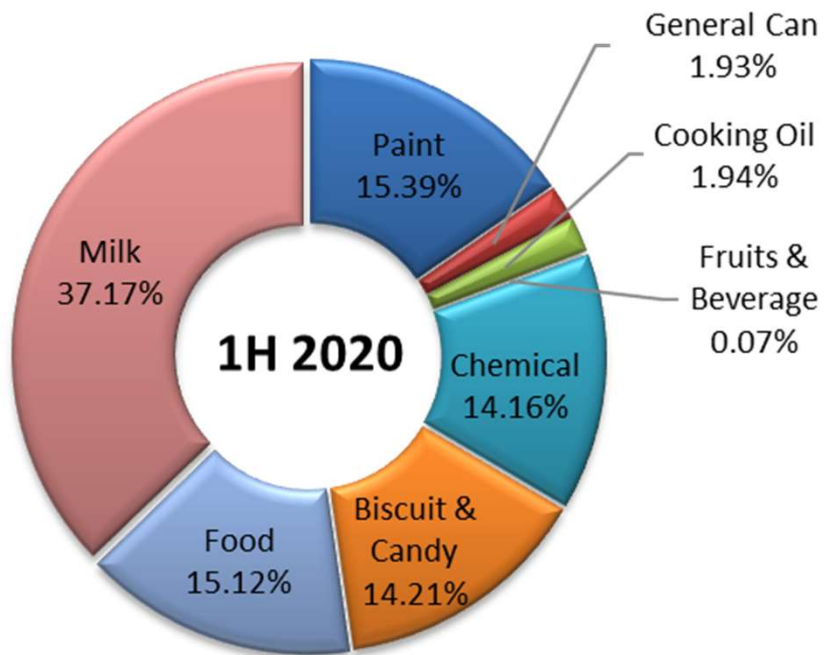
PT LATINUSA, Tbk.



NIPPON STEEL

Performance 1H Year 2020

Market Segmentation



Source: Company Data



PT LATINUSA, Tbk.



NIPPON STEEL

Performance Year 2019 & 1H Year 2020

Balance Sheet Summary

(In Tho US Dollars)

Description	31 December 2019 (a)	31 December 2018 (b)	Increase/ Decrease (%) (a-b)/(b)	30 June 2020 (c)	31 December 2019 (d)	Increase/ Decrease (%) (c-d)/(d)
Cash and Cash Equivalents	28,393	11,104	155.71	23,310	28,393	(17.90)
Inventories	29,957	40,305	(25.68)	30,173	29,956	0.72
Other Current Assets	59,340	61,397	(3.35)	53,465	59,340	(9.90)
Fixed Assets	29,162	30,271	(3.66)	28,053	29,162	(3.80)
Other Non-Current Assets	4,838	4,701	2.92	2,205	4,838	(54.42)
Total Assets	151,689	147,777	2.65	137,206	151,689	(9.55)
Short-Term Loans	74,417	68,570	8.53	61,764	74,417	(17.00)
Other Current Liabilities	29,022	33,989	(14.61)	26,624	29,023	(8.27)
Non-Current Liabilities	2,610	2,165	20.58	2,940	2,610	12.64
Total Liabilities	106,050	104,724	1.27	91,328	106,050	(13.88)
Total Equity	45,639	43,054	6.01	45,878	45,639	0.52
Total Liabilities and Equity	151,689	147,777	2.65	137,206	151,689	(9.55)

Source: Company Data



PT LATINUSA, Tbk.

Performance Year 2019 & 1H Year 2020

Profit (Loss) Statement Summary

(In Tho US Dollars)

Description	2019 (a)	2018 (b)	Increase/ Decrease (%) (a-b)/(b)	2020 1H (c)	2019 1H (d)	Increase/ Decrease (%) (c-d)/(d)
Sales	163,085	163,135	(0.03)	69,737	83,098	(16.08)
Cost of Goods Sold	(152,548)	(154,767)	(1.43)	(66,177)	(75,974)	(12.90)
Gross Profit	10,537	8,368	25.92	3,560	7,124	(50.03)
Operating Expenses	(7,229)	(6,638)	8.89	(3,589)	(3,522)	1.90
Operating (Loss)/Income	3,308	1,730	91.25	(29)	3,603	100.80
Other Income/(Expenses)	588	(3,486)	116.88	333	(296)	212.50
Profit/(Loss) Before Tax	3,897	(1,756)	321.91	305	3,307	90.78
Tax Expense	(1,216)	219	655.97	(14)	(895)	(98.44)
Profit/(Loss) For The Year	2,681	(1,537)	274.38	290	2,411	(87.97)
Total Other Comprehensive Income/(Expense)	(95)	2,944	103.23	18	(38)	147.37
Total Comprehensive Income For The Year	2,586	1,407	83.80	308	2,373	(87.02)

Source: Company Data



PT LATINUSA, Tbk.



NIPPON STEEL

THANK YOU

