



PT LATINUSA, Tbk.



NIPPON STEEL

# **PUBLIC EXPOSE PT LATINUSA, Tbk.**

**April 6, 2023**

**Basement Meeting Room,  
Krakatau Steel Building – Jakarta**



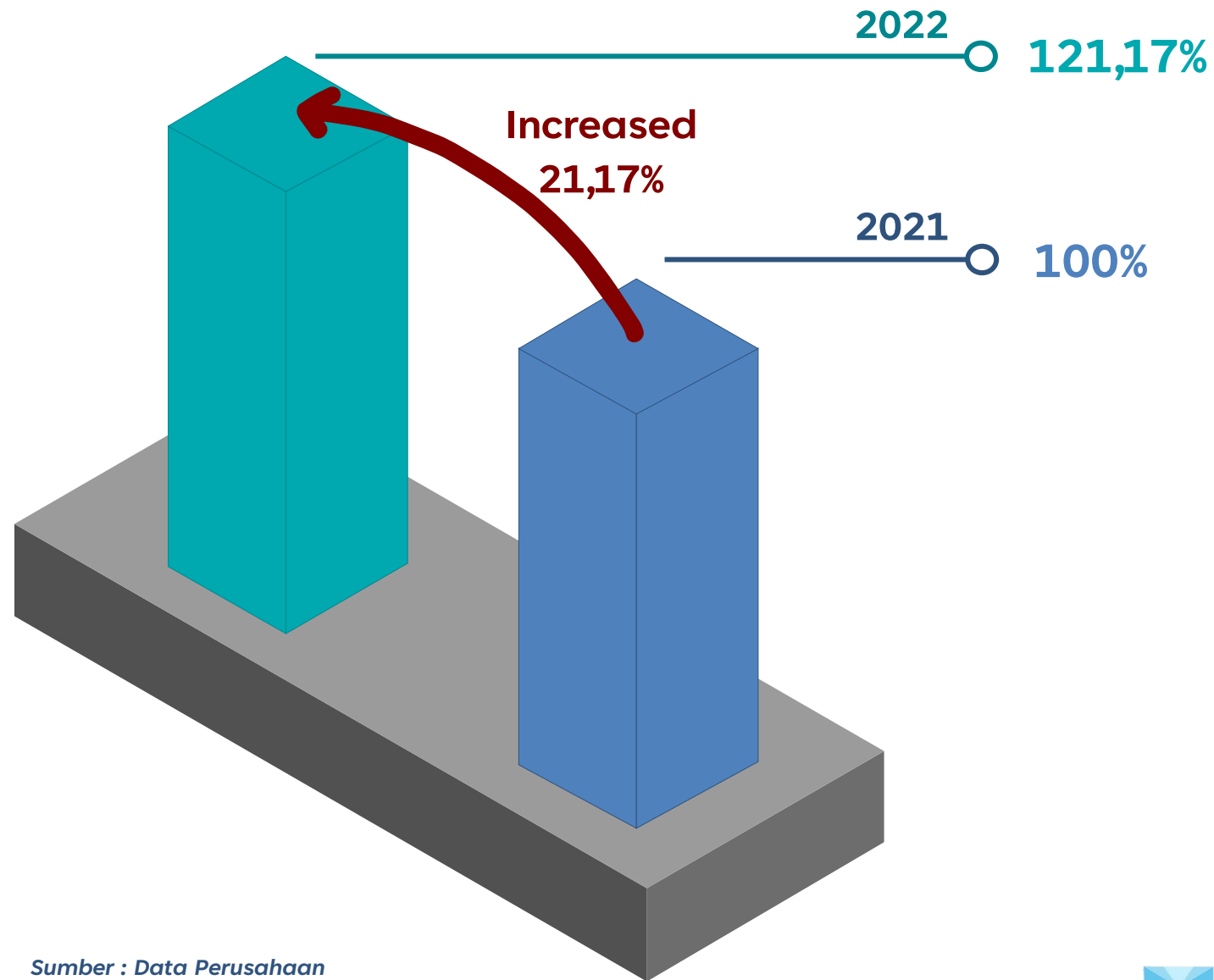


## **AGENDA**

PERFORMANCE YEAR 2022

# PERFORMANCE YEAR 2022

## SALES VALUE



# PERFORMANCE YEAR 2022

## CORPORATE EARNINGS YEAR 2022

### OPERATING INCOME

(THOUSAND USD)

11.573

13.097



**13,17%**

Operating Income  
increased from  
the previous year

2021

2022

### PROFIT BEFORE TAX

(THOUSAND USD)

11.080

9.151



**17,41%**

Profit Before Tax  
decreased from the  
previous year

2021

2022

### PROFIT FOR THE YEAR

(THOUSAND USD)

5.863

7.127



**21,57%**

Profit for the year  
Increased from  
the Previous Year

2021

2022

### TOTAL COMPREHENSIVE INCOME

FOR THE YEAR

(THOUSAND USD)

6.197

7.071



**14,10%**

Total comprehensive income  
for the year increased  
from the previous year

2021

2022



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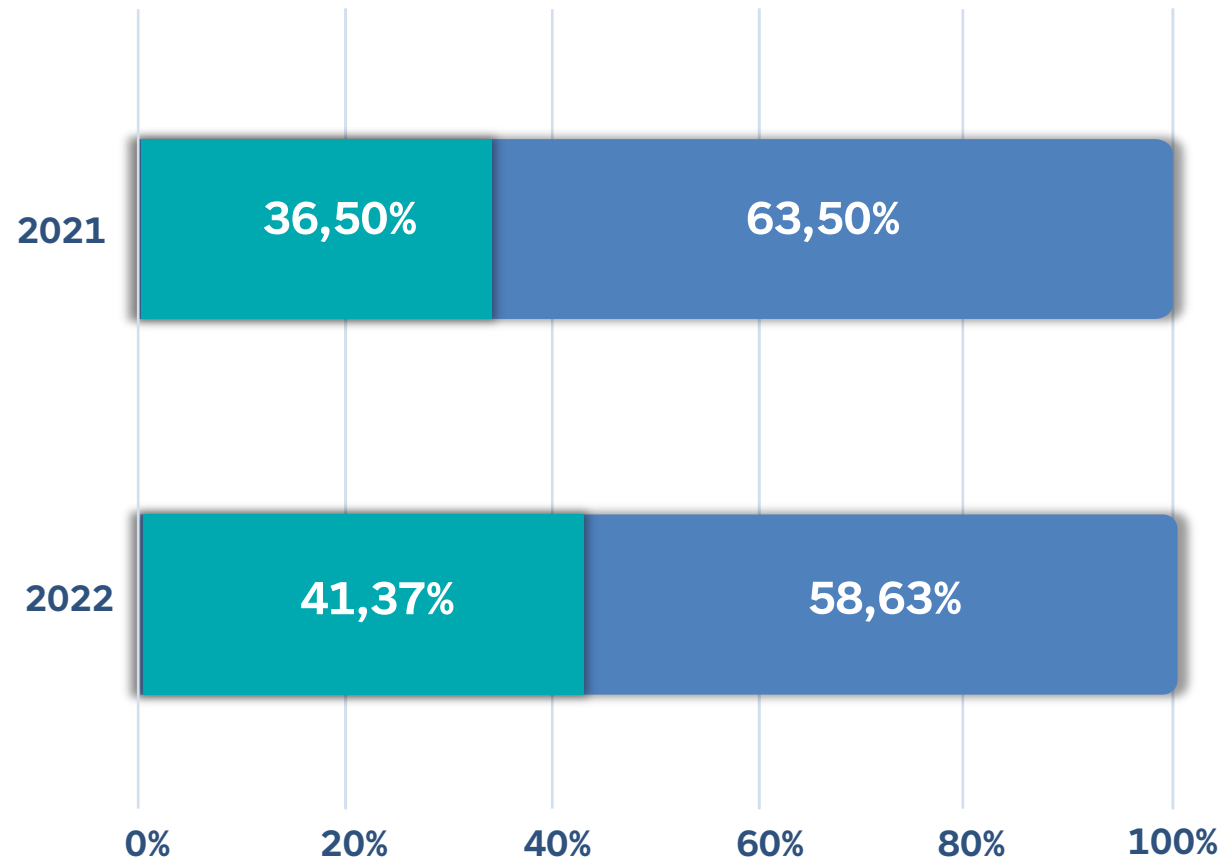
Source : Company Data



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# PERFORMANCE YEAR 2022

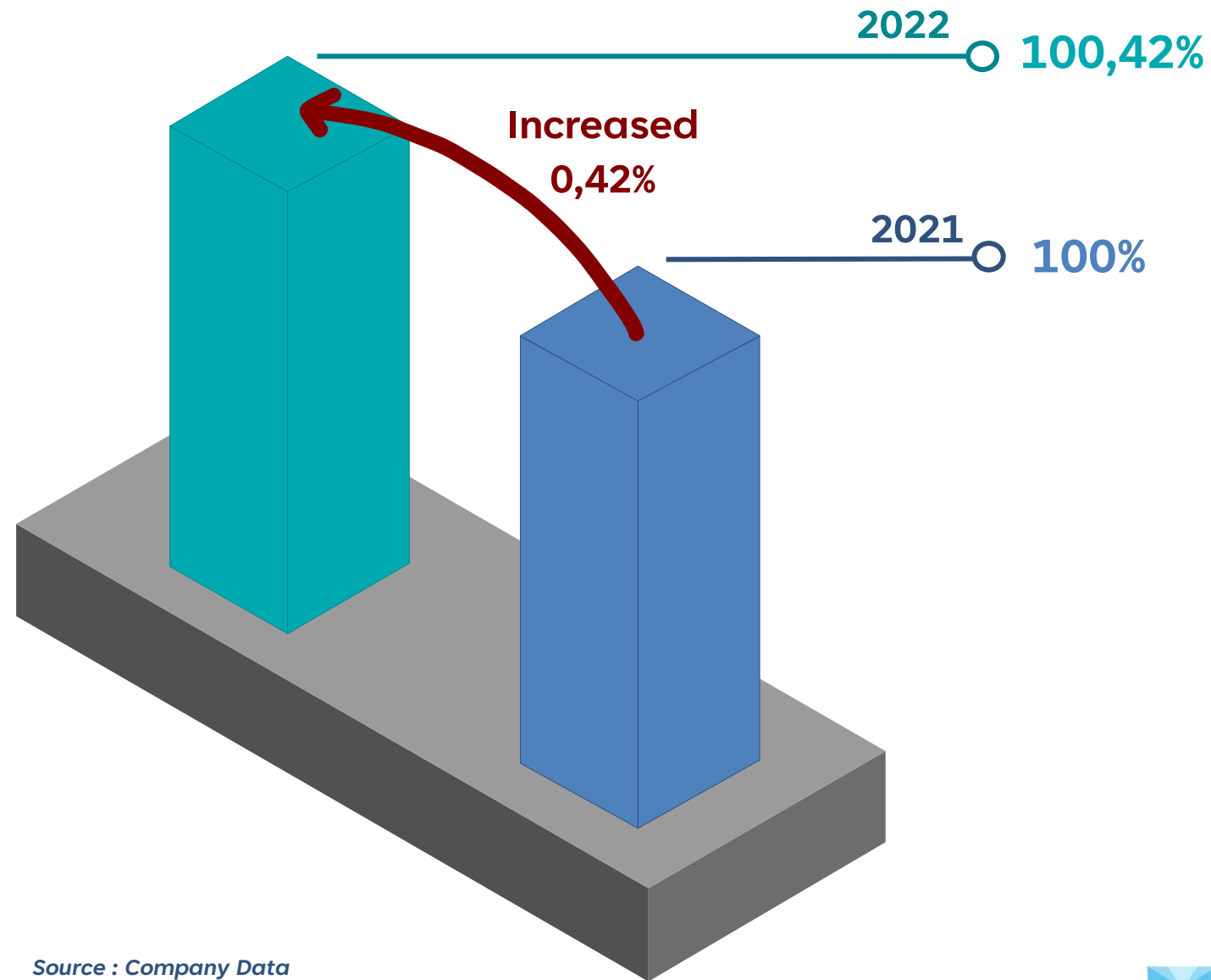
## MARKET SHARE



  
Latinusa (%)

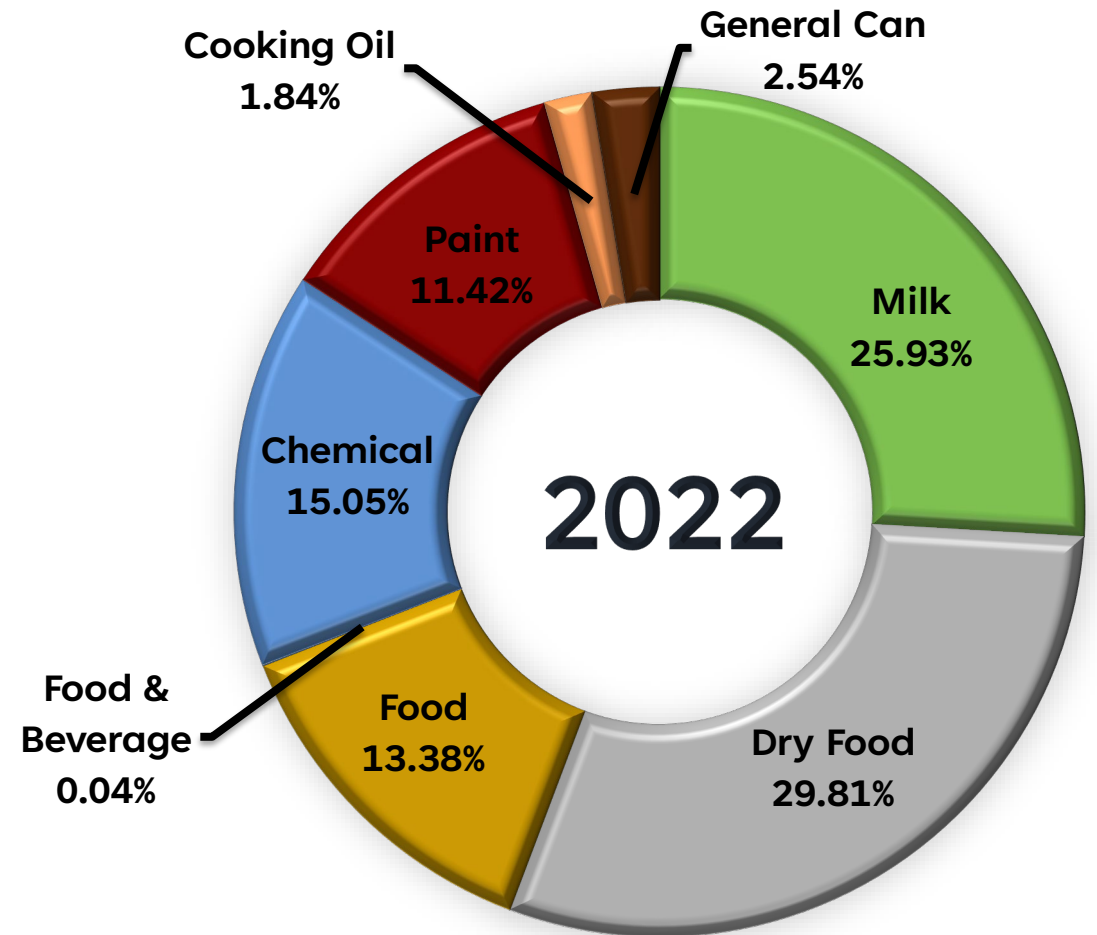
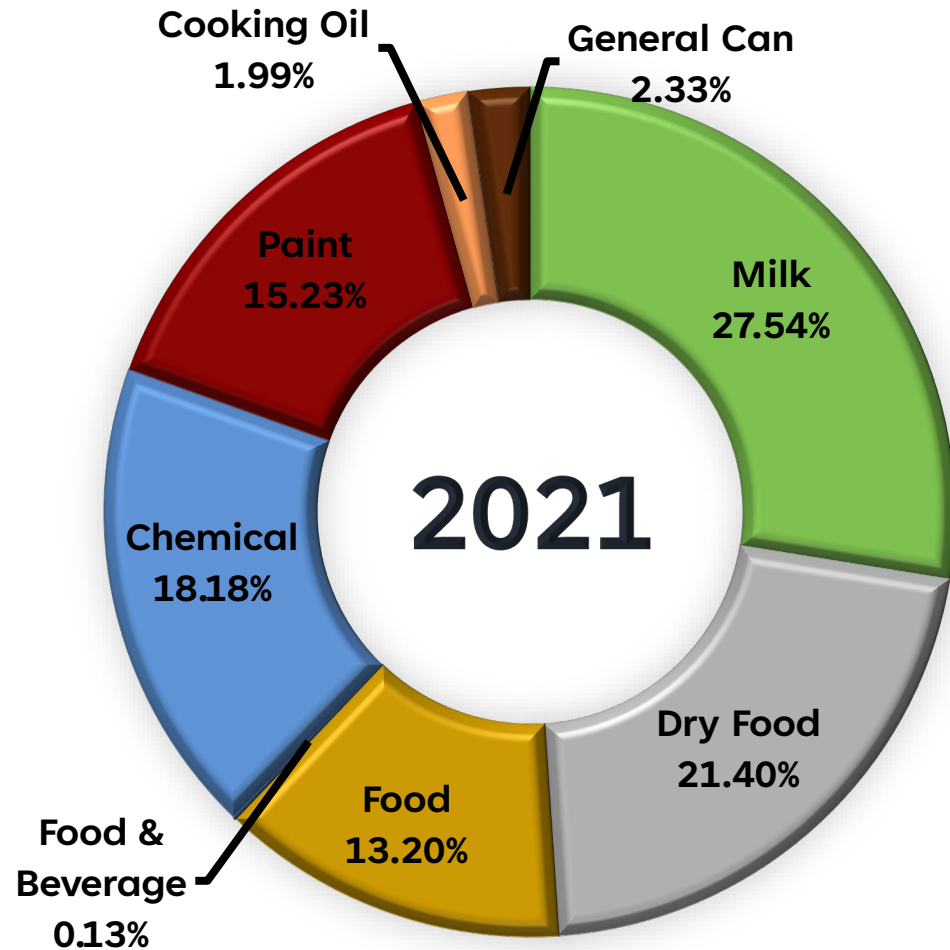
  
Import (%)

# PERFORMANCE YEAR 2022 NATIONAL CONSUMPTION



# PERFORMANCE YEAR 2022

## MARKET SEGMENTATION



Source : Company Data



# PERFORMANCE YEAR 2022

## BALANCE SHEET SUMMARY

### CASH AND CASH EQUIVALENTS (THOUSAND USD)

27.822 24.744



2021

2022

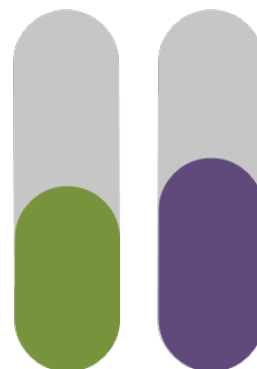


**11,07%**

Cash and Cash  
Equivalents Decreased  
from the  
previous year

### INVENTORIES (THOUSAND USD)

45.555 48.165



2021

2022

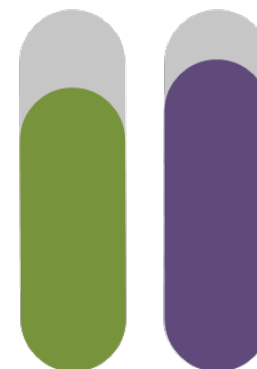


**5,73%**

Inventories  
Increased  
from the  
previous year

### OTHER CURRENT ASSETS (THOUSAND USD)

86.160 93.926



2021

2022



**9,01%**

Other Current Assets  
Increased from the  
previous year

### PROPERTY, PLANT AND EQUIPMENT (THOUSAND USD)

27.413 25.990



2021

2022

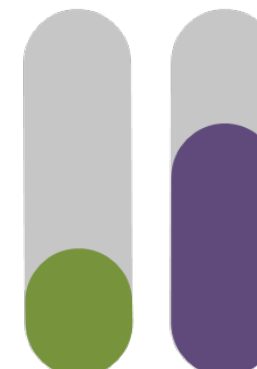


**5,19%**

Property, Plant and  
Equipment Decreased  
from the  
previous year

### OTHER NON-CURRENT ASSETS (THOUSAND USD)

804 3.550



2021

2022



**341,75%**

Other Non-Current  
Assets Increased  
from the  
previous year

### TOTAL ASSETS (THOUSAND USD)

187.754 196.375



2021

2022



**4,59%**

Total Assets  
Increased from the  
previous year



PT LATINUSA, Tbk.

Source : Company Data  
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# PERFORMANCE YEAR 2022

## BALANCE SHEET SUMMARY

### SHORT TERM BANK LOANS

(THOUSAND USD)

71.469 95.601



2021

2022



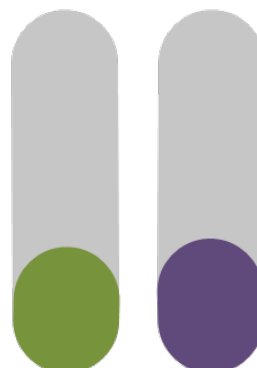
**33,77%**

Short Term  
Bank Loans  
Increased from  
the previous year

### TOTAL LIABILITIES

(THOUSAND USD)

133.171 136.473



2021

2022



**2,48%**

Total Liabilities  
Increased from  
the previous year

### OTHER CURRENT LIABILITIES

(THOUSAND USD)

59.311 38.989



2021

2022



**34,26%**

Other Current  
Liabilities Decreased  
from the  
previous year

### TOTAL EQUITY

(THOUSAND USD)

54.583 59.902



2021

2022



**9,75%**

Total Equity  
Increased from  
the previous year

### TOTAL NON-CURRENT LIABILITIES

(THOUSAND USD)

2.391 1.883



2021

2022



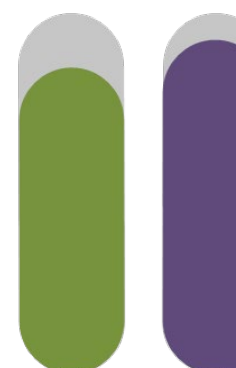
**21,25%**

Total Non-Current  
Liabilities Decreased  
from the  
previous year

### TOTAL LIABILITIES AND EQUITY

(THOUSAND USD)

187.754 196.375



2021

2022



**4,59%**

Total Liabilities  
And Equity  
Increased from  
the previous year



PT LATINUSA, Tbk.

Source : Company Data

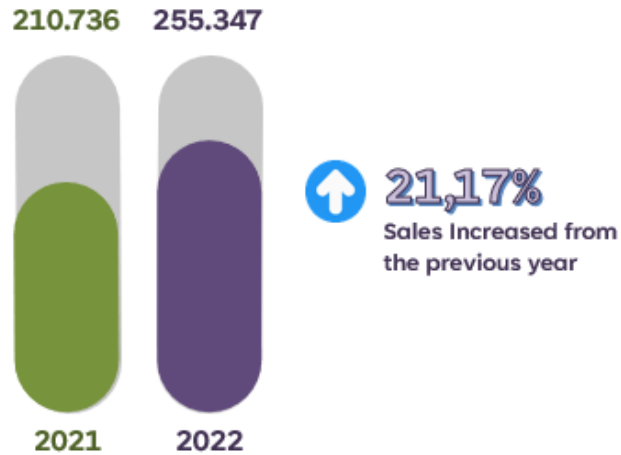


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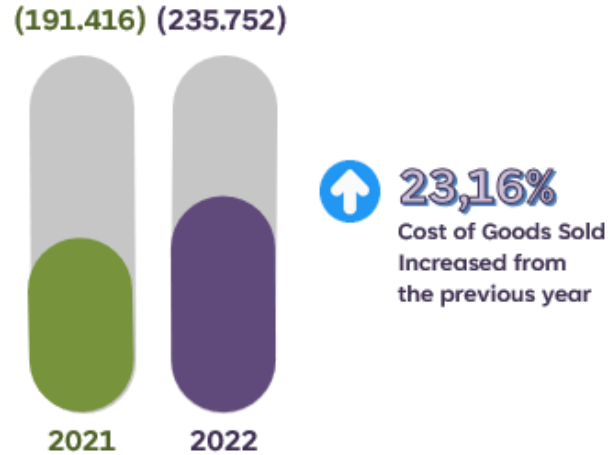
# PERFORMANCE YEAR 2022

## PROFIT (LOSS) STATEMENT SUMMARY

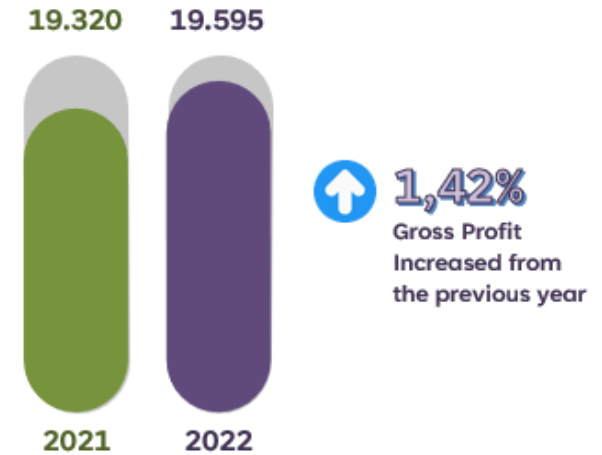
### SALES (THOUSAND USD)



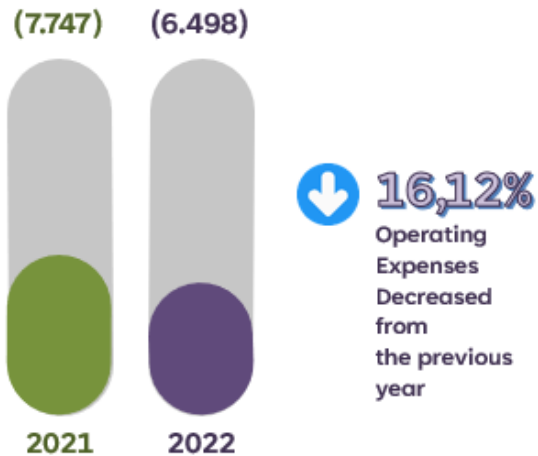
### COST OF GOODS SOLD (THOUSAND USD)



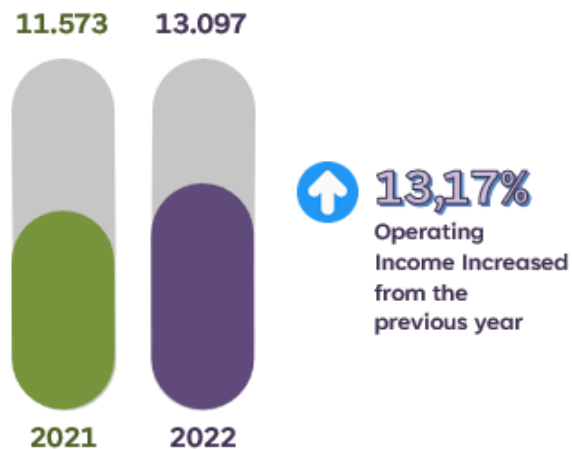
### GROSS PROFIT (THOUSAND USD)



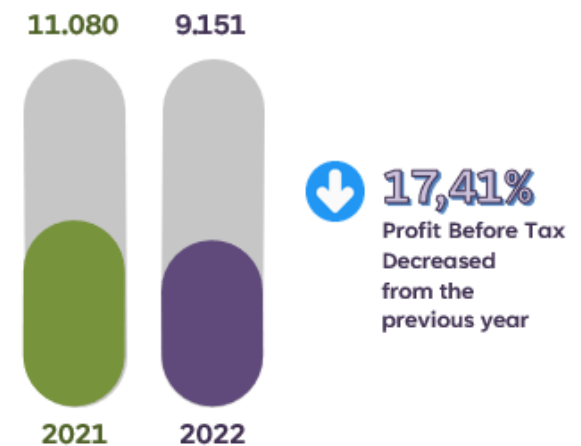
### OPERATING EXPENSES (THOUSAND USD)



### OPERATING INCOME (THOUSAND USD)



### PROFIT BEFORE TAX (THOUSAND USD)



PT LATINUSA, Tbk.

Source : Company Data  
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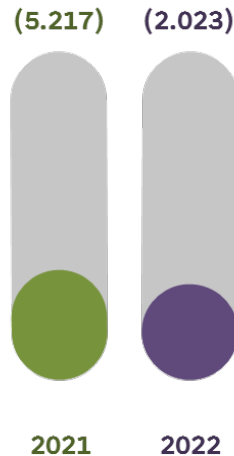


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# PERFORMANCE YEAR 2022

## PROFIT (LOSS) STATEMENT SUMMARY

### TAX EXPENSE (THOUSAND USD)



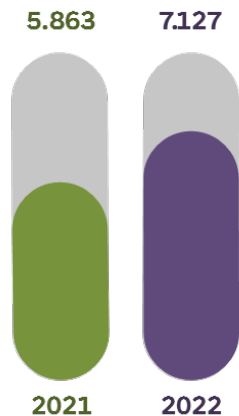
**↓ 61,21%**  
Tax Expense  
Decreased  
from the  
previous year

### OTHER EXPENSES (THOUSAND USD)



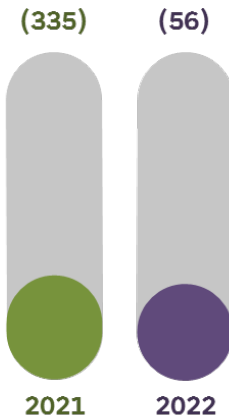
**↑ 699,49%**  
Other  
Expenses  
Increased  
from the  
previous year

### PROFIT FOR THE YEAR (THOUSAND USD)



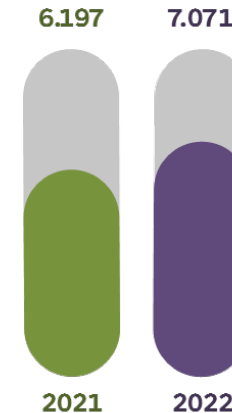
**↑ 21,57%**  
Profit for the Year  
Increased  
from the  
previous year

### TOTAL (LOSS) OTHER COMPREHENSIVE INCOME (THOUSAND USD)



**↓ 116,71%**  
Total Other  
Comprehensive  
Income Decreased  
from the  
previous year

### TOTAL COMPREHENSIVE INCOME FOR THE YEAR (USD RIBU)



**↑ 14,10%**  
Total Comprehensive  
Income for the  
Year Increased  
from the  
previous year

THANK YOU